



EARLY LEARNING CONNECTIONS
*SERVING ARMSTRONG, BEAVER, BUTLER,
INDIANA & LAWRENCE COUNTIES*

WHO IS EARLY LEARNING CONNECTIONS?

Early Learning Connections is a private, non-profit school providing a variety of children's programs since 1973. Previously Butler County Children's Center, the agency now serves children and families in five counties—Armstrong, Beaver, Butler, Indiana and Lawrence.

THE PROBLEM

Early Learning Connections found themselves without a designated employee fully dedicated to IT. Although one individual had some experience with IT, it's a full-time job that's difficult to do on top of other responsibilities. With the quick expansion from one county to five, and the employee previously handling IT moving on to a new opportunity, ELC needed a helping hand to take ownership of their networks.

WHY MIDNIGHTBLUE?

Nancy Feth, Director of Human Resources, had worked with MidnightBlue at a previous employer. When ELC found themselves in a similar position, she knew just who to call. Ultimately, Nancy and her team chose MidnightBlue because the breadth of services was the most comprehensive when compared to other managed IT providers in the running.

THE SOLUTION

ELC describes MidnightBlue's services as individualized, cost competitive, and hands-on. The team worked with the employee transitioning out to make sure they understood all of the moving parts on the IT side as it currently stood. It was a smooth transition that then transformed into a MidnightBlue representative visiting the office each week to help out with any issues. Since the beginning, MidnightBlue and ELC have a meeting each week to discuss any issues from the previous week and what their coming needs are. MidnightBlue has helped ELC transition to working from home securely by making sure all employees are set up to work remotely, adding more users to the server as the organization continues to grow, and implementing a new expandable phone system that can be used both at home and in the office.

ELC considers MidnightBlue an extension of their team for a number of reasons. One reason that stands out the most is how they exceeded our expectations. The MidnightBlue team has made recommendations, been upfront on what the organization does and does not need to invest in, and has helped to configure a number of programs and settings (for instance, Google Classrooms), to ensure employees and students alike are safe from cyber threats. Ultimately, MidnightBlue acts as a member of the ELC team, helping to propel their business forward on an on-going basis in the most efficient and cost-effective way possible.