



# Total IT Management. One Fixed Monthly Price.

Blue Central is total IT management at a fixed monthly price. At Midnight Blue, we believe that small and medium-sized businesses should have the same benefits that large, enterprise-level systems have.

That's why we created Blue Central, to provide continuous network monitoring and support to clients who may not have in-house IT staff. Blue Central offers you the stability of a dedicated support team with a high level of customer service. We provide proactive monitoring to address network issues before they become problems. Your systems will run so smoothly and securely, you'll take their reliability for granted.

#### Is Blue Central Right For You?

If you are a professional services business, a dependable network is vital to your productivity and profitability. If your monthly IT spending is unpredictable, if your current provider can't or won't answer your questions, if you don't have the time or resources to manage an internal IT staff, or if your network is weak or unreliable, Blue Central can help.

#### Service

We provide exceptional, proactive service that will reduce your downtime, keep your monthly costs predictable and keep your business running efficiently. And while we'll be working behind the scenes, transparency is important to us—we'll always keep you informed on the issues and we'll proactively keep you updated on our efforts to fix them.



## Blue Maintenance and Monitoring

MIDNIGHT BLUE
TECHNOLOGY SERVICES

Network outages cause business problems: don't let a network interruption become a problem. Save time and money by proactively preventing issues.

Without system monitoring, you don't know about brewing network problems until it's too late. Fixing problems, once they've interrupted your network, is far more time-consuming and expensive than preventing them. With Midnight Blue monitoring and maintenance, we identify, isolate and correct issues before they stop you cold, keeping your systems and your business running smoothly.



#### Blue Security and Protection

Let our blockades keep out invaders: we discover and fortify the weak points of your network to keep your valuable information safe and secure.

Network security is one of the most important aspects of your technology infrastructure. Spyware, malware, viruses, trojans, hackers and a host of other attacks cost precious time and money. One undetected weakness in your company's network can expose your valuable information to risk of loss or theft. A solid computer network security system can prevent attackers from accessing your data.

Midnight Blue provides a multi-tiered approach to network security that protects your servers, workstations and mobile devices to keep threats at bay.



#### **Blue Cloud**

Put IT on a cloud: eliminate the headache of having a server while reducing size and cost of your infrastructure.

With rising Internet access speeds and falling data storage costs, hosting your operations in the Cloud is becoming a viable alternative to on-site servers. Cloud computing services allow you to reduce the size and cost of your IT infrastructure by holding your data on secure, off-site servers. You also have the ability to access your data using any device from anywhere in the world without setting up VPN connections to your internal network.

Midnight Blue Cloud services provide all of the benefits of an in-house data center without the cost or headaches of maintenance.



## Blue Backup and Disaster Recovery

Prevent disaster and downtime: if worse comes to WORST we want you to know that your data can be recovered with local and off-site data backup solutions.

The safety of your data is critical. Without backup and recovery systems in place, a loss of data could be catastrophic. In this age of information technology, it is more important than ever to be able to access data in the event of a disaster. Midnight Blue provides local and off-site data backup and protection of your mission-critical systems to meet compliance requirements for professional services.

You will have the benefits of a remotely monitored and managed enterprise-class protection infrastructure that safeguards your data and lowers IT expenses.



## **Blue Support**

The IT Team in your back pocket: with warm and professional service, Midnight Blue gives you continuous monitoring to resolve issues before they interrupt your business.

Everybody dreads having to call IT. But Midnight Blue network support isn't like other IT services. Our remote support center provides continuous monitoring of your systems to diagnose and resolve network and server issues rapidly, many times before you ever hear about them. We keep your IT resources up and running, so you don't have to make those dreaded phone calls.

However, if you do have to reach out, you'll be greeted warmly and professionally, because we aren't just your IT provider, we are a partner in the success of your business.

#### Results

The needs of every business are unique, and Midnight Blue treats each client as an individual, tailoring solutions to meet your specific needs. It's our company mission to provide measurable value so as a client, you can expect reduced downtime, reduced costs, higher productivity and efficiency, increased transparency into your network health, and exceptional levels of customer service.

When others complain about outages, breaches and network problems, we want our clients to say, "Can't say I know what that's like. We have Midnight Blue working for us."



#### When it's Time to Call

Usually, calling the IT Guy means there's a problem. Our services are designed to prevent these types of emergency calls. But if you ever do need to reach out, rest assured you'll be greeted warmly and professionally. Our whole team from top to bottom is friendly and appreciative of your business.





### Blue Infrastructure

Your technology infrastructure needs to provide a solid foundation with the capacity to grow along with your business. Midnight Blue can help you build a system that can handle your current needs and is flexible enough to accommodate future growth. Our solutions include:

- Security-VPNs, routers, firewalls, remote access
- Hardware-servers, PCs, laptops, mobile devices
- Disaster recovery, data backup
- Anti-virus, anti-spam, spyware and malware protection
- Support for Microsoft, Cisco, Sonicwall, as well as others



## **Blue Consulting**

As a value-added service for our Blue Central clients, we periodically report to you on all of the progress our monitoring has made. This is one way for you to evaluate the return on your investment in IT services. If you're currently not using one of our managed solutions, we can assist you with consulting projects of most any size or duration such as:

- IT project management
- Network infrastructure design
- \*\* Network audits

- Security audits
- Business process discovery and planning

#### Midnight Blue. Managed IT Services. Always On.

Because the last thing you need to worry about is your computer network. Go ahead, take us for granted.

For more information, please contact us at: 412.342.3800 or MidnightBlueTech.com