



Technology Solutions, So you can sleep at night

Real IT Solutions for Small Businesses.

Midnight Blue's mission is to deliver enterprise-grade IT services to small and medium-size organizations, while maximizing Return on Technology Investment, and minimizing the hassle and confusion surrounding IT operations. Our reliable, dedicated, relationship-focused service is designed to maintain lasting partnership with our clients, as their long-term success is vital to ours.

As a business owner or executive, what keeps you up at night?

- ▶ Worried that your competitors have an edge?
- ▶ Wasting too much time taking care of your network instead of your customers?
- ▶ Constantly wondering when the next virus, bug, or security issue will cause you to lose a valuable customer?
- ▶ Concerned by the ever-growing uncertainty of your monthly IT bill?

Our Unique Approach to IT:

At Midnight Blue, we understand that all you really want is to focus on your business not your IT. That is why we always make sure to follow our own 4 P's :

Proactive: We focus on anticipating problems rather than just solving them. Our Blue Central remote monitoring system allows us to identify and solve problems before they occur.

Predictable: When it comes to IT, predictability is key: We not only provide the most reliable service you can get, but we also make sure that your IT expenses will never surprise you at the end of the month.

Personal: Midnight Blue does not have a "one size fits all" solution - Instead we work with you to build solutions that fit your current and future business needs. Our tiered packages will allow you to select the level of service that is right for you in any stage of your business

People: Our clients tell us that what really differentiates us is who we are as people. We are a group of enthusiastic, dedicated and accomplished IT professionals that understand the impact that IT has on your business. We will go above and beyond to provide you with great service.

Why work with us: A well kept promise!

We are extremely proud of the fact all our clients keep renewing their contracts with us and continue to refer new clients. Our business is growing thanks to high client retention and client referrals.

For more info, contact us

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IT Infrastructure

A good technology infrastructure is important to your business. Just as a house without an adequate foundation or plumbing will have issues, your computer network needs to be built with the capability to grow to effectively meet your business needs.

Midnight Blue can help you build and maintain a solid IT infrastructure that matches the current state of your business but is flexible enough to accommodate future growth. We provide end-to-end solutions or any of the following components as a stand alone project or service:

- ▶ Hardware - Servers, PCs, Laptops, PDAs, Printers
- ▶ Security - VPN, Routers, Firewalls, Remote Access
- ▶ Disaster Recovery & Data Backup
- ▶ Anti-Virus, Spam, Spyware and Malware Protection
- ▶ Email - Outlook/Exchange, BlackBerry
- ▶ Microsoft SQL



BlueCentral - Managed Support Services

A cost-effective and indispensable network monitoring and support service that gives small business clients who don't have the resources to have their own IT staff the peace of mind they need to be able to focus on their customers and their business. It is better than typical support services because it is proactive and addresses potential network issues **BEFORE** they happen.

- ▶ Complete Network Monitoring and Support
- ▶ On-Site and Remote Assistance
- ▶ Outsourced CIO – strategic business planning
- ▶ Proactive Network Maintenance
- ▶ Projects & Integration



Consulting

Our team of experts offers consulting as a stand-alone service or to complement other services. Projects could be comprehensive or focused, long term or ad-hoc and including:

- ▶ IT Project Management
- ▶ Network Audits
- ▶ Network Infrastructure Design
- ▶ Business Process - Discovery & Planning